



# REDEFINING YOUR TECHNOLOGY EXPERIENCE

## *A Hands-on, Responsive Partner for the Senior and Post-Acute Care Continuum*

Senior and post-acute care providers are playing an increasingly critical role in shaping the healthcare industry. At SigmaCare, our goal is to position these organizations for success by delivering the right technology and support to optimize care delivery, and the right tools and intelligence to revolutionize their business.

### **A comprehensive technology platform**

SigmaCare has created a technology platform that is specifically designed to meet the needs of long-term and post-acute care and senior living providers. Our comprehensive technology platform offers an Electronic Health Record (EHR) with industry-leading clinical decision support and analytics along with integrated financial and marketing solutions to create the clinical, financial, compliance and organizational outcomes that lead to your success.

### **Local interoperability**

At SigmaCare, we're dedicated to helping you integrate and exchange information with your local partners, including labs, pharmacies, rehab and radiology facilities, to create seamless care coordination with your local healthcare community. We collaborate with integration partners to develop clinical content and best practices which are leveraged by our clinical decision support across the workflow. With interoperability and content management tools, your organization can improve operational efficiencies and clinical results.

### **Your success is our success**

We're committed to ensuring your technology investment delivers a strong ROI, both clinically and financially. We serve as your true partner, going beyond other vendors to ensure you're using the technology to its full potential. Our hands-on, consultative approach ensures your technology is deployed and optimized to meet your unique operational and financial goals.

### **Benefits of the SigmaCare technology platform:**

- Optimize census and grow referral source networks
- Enhance care coordination with local providers
- Improve care delivery
- Minimize risk
- Lower costs and maximize cash flow
- Drive higher and more accurate reimbursement
- Reduce rehospitalizations

## Advanced clinical decision support

We believe that “clinical drives everything,” which is evidenced by the features within the SigmaCare EHR. Our advanced clinical decision support (CDS) starts with physician orders and assessments, and consists of:

- Longitudinal resident data
- Content with clinical standards and best practices
- Interoperability using industry standards
- Business and clinical intelligence

We leverage the resident’s clinical information along with clinical content and best practices to deliver real-time clinical decision support at the point of care.

## Ensuring your team's success

We are committed to ensuring that every organization using the SigmaCare technology platform is using it to its fullest potential and optimizing clinical and organizational outcomes.

- **Superior Implementation** – Our hands-on approach begins with implementation, when we’ll work with key staff and executives within your organization to get a comprehensive understanding of your daily operations and long-term plans. To ensure technology proficiency, we’ll work with you to fully train your staff, leveraging key adult learning principles and utilizing role-based curriculum.
- **Ongoing, Consultative Support** – “Going live” is just the beginning. Our performance consulting and community management teams proactively engage your organization to drive better clinical and financial outcomes ongoing. Expert, responsive support is available 24/7.

## Optimizing your business success

Today’s complex healthcare environment isn’t easy. With reimbursement changes and narrowing referral networks, it’s harder than ever for providers to increase reimbursement, grow revenue and optimize census. Our solutions turn these challenges into opportunities:

- **Financial Solutions** – analytics, billing, collections, claims clearinghouse and accounting tools integrated with our clinical solutions to help you optimize reimbursement and cash flow.

- **Referral Source Management Solutions** – designed specifically for the LTPAC and senior living market, our leading Referral Source Management (RSM) solution provides robust tools and intelligence so you can discover hidden referral sources, get the competitive edge you need and optimize census. Our Harvest data solution features the most current and robust healthcare market intelligence available. Integration with our clinical solutions provides key patient analytics and promotes a more efficient admissions process.

## Our technology platform

SigmaCare offers a comprehensive and scalable solution allowing you to implement the right technology to meet your business objectives.

### Clinical Solutions

- Dashboards and Analytics
- Census Management
- Computerized Physician Order Entry (CPOE)
- Electronic Prescribing
- Prescriber Mobile Application
- eMAR and eTAR
- Lab and Radiology Results
- 24-Hour Reporting
- Accidents and Incidents
- Progress Notes
- Clinical Assessments
- MDS and Care Planning  
CNA Documentation
- Rehabilitation Documentation  
(via therapy system integration)
- Document Management

### Financial Solutions

- Executive Dashboard
- Resident Trust
- Billing and Accounts Receivable
- Collections
- Clearinghouse and General Ledger File Exchange

### Referral Source Management Solutions

- Competitive Market Analytics
- Management Dashboard
- Referral Optimization
- Time and Territory Management Tools
- Marketing and Account Management
- Mobile Application
- Harvest Claims-Based Analytics